



Economic Value of Agricultural Aerial Application Industry by Crop Type and State: A Counterfactual Study

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Presented at the National Agricultural Aviation Association (NAAA) Annual Convention,
December 3-7, 2023; Palm Springs, California

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Project Goals

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- Understand impact of Agricultural Aerial Application industry delineated by crop type, State, and region
- Analyze growing markets, underdeveloped areas, policy support
- Create more opportunities for research



Understanding the Data

What's the Data?

Acresage x yield x price/unit = Revenue/Crop



Changes in Acreage Used

Corn = 43% Aerial Application
57% Ground Rig Application



Without Aerial: 57% + Ground Rig Replacement (Varies by Farmer) = New acreage

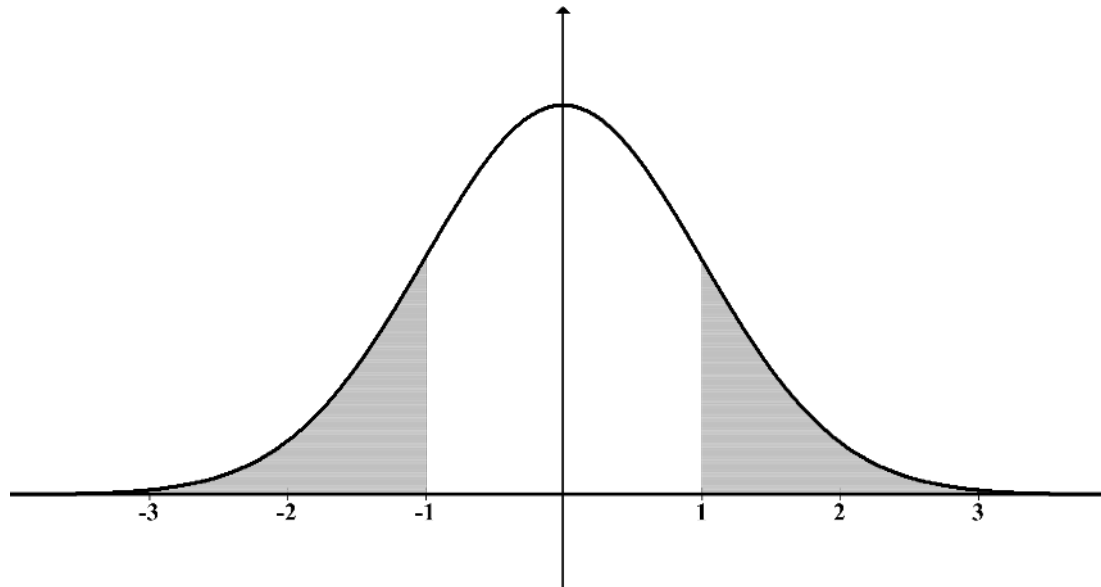
Changes in Yield

Current Yield – (Current Yield * Reduction Yield without Aerial Application) = New Yield



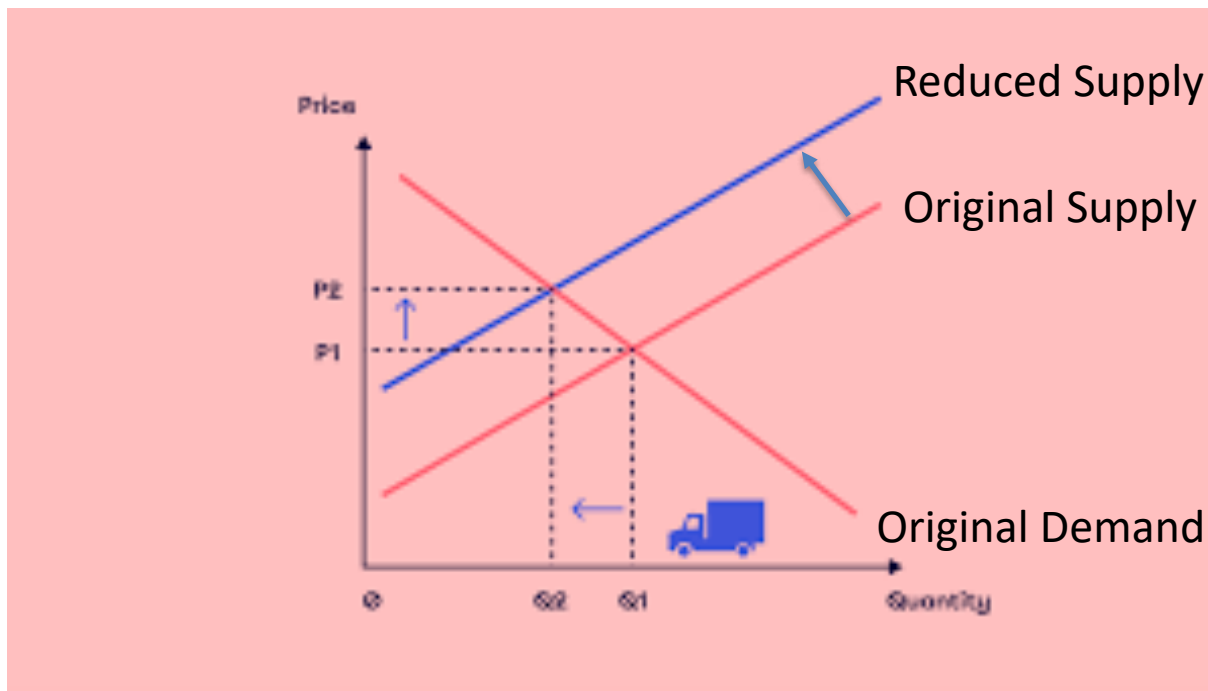
Changes in Price

Price goes up by 0-43%



Changes in Revenue

If supply goes down, price goes up



What's the Data Do?

New Acreage X New Yield X New Price =
New Revenue Without Aerial Application per crop



Indiana

- Total corn, soybeans, wheat cash receipts in 2019 \$11.15 Billion (USDA)
- Total loss \$5.47 Billion on average



Indiana – Corn

- Corn Current Revenue = \$3.32 Billion
- Corn Without Aerial Application Revenue = \$3.25 Billion
- Difference = **\$70 Million**



Indiana – Soybeans

- Soybeans Current Revenue = \$2.48 Billion
- Soybeans Without Aerial Application Revenue = \$1.21 Billion
- Difference = **\$1.27 Billion**



Indiana – Winter Wheat

- Winter Wheat Current Revenue = \$80 Million
- Winter Wheat Without Aerial Application Revenue = \$33.83 Million
- Difference = **\$46.17 Million**





Assumptions & Data Gaps

Assumptions



- Price changes are variables of elasticity and historical data
- Aerial Application percentages
 - 2019 NAAA Survey Data
- Yields per crop per application
 - Ex: Corn is sprayed with herbicide, fertilizer, pesticide, insecticide

Gaps USDA NAAS

- West Virginia
- New Hampshire
- Maryland
- Vermont
- Maine
- Hawaii
- Alaska
- Connecticut



Continued Research

Continued Research

- Indirect value to livestock
 - Ex: How will change in corn price from NAAA impact US pork production/feed costs
- Value per commodity
 - Ex: Total aerial applicator value to corn industry
 - Corn used as a biofuel
- Value to major exported commodities
- Value as compared internationally



Undergrad Research Opportunities

Texas A&M University Undergraduate Research Scholar Program

- Campus based program
- Creates opportunity for community education through presentations
- Expands student research education
- In conjunction with TAMU Honors program

TAMU Agricultural Economics Undergraduate Program

- Research required for Honors student
- Undergraduate research at national agricultural economics
-
- Expands student undergrad education
-
- Goal – Research leads to jobs/internships



Industry Outreach

- NAAA Conference – December 2023
- Southern Agricultural Economics Association annual meeting Conference – February 2024
- Agricultural and Applied Economics Association annual meetings – July 2024

Continued project to be presented at commodity conventions

Questions



Comments

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Ongoing research. Estimations may change based on proposed future work.

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